BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 692.402.158.557 | 614.220.580.073 |
| I | Cash \& Cash equivalents | 110 |  | 245.348.653.825 | 220.557.579.824 |
|  | Cash | 111 | V. 01 | 32.734.670.734 | 15.427.634.784 |
| 2 | Cash equivalents | 112 |  | 212.613.983.091.00 | 205.129.945.040.00 |
| II | Short-term financial investments | 120 | V. 02 | 274.499.687.500 | 232.008.929.500 |
| 1 | Short-terminvestments | 121 |  | 274.499 .687 .500 | 232.008 .929 .500 |
| 2 | Provision for devaluation of short-term investments | 129 |  | ------------- |  |
| III | Short-term receivables | 130 |  | 86.324.727.477 | 50.189.340.616 |
| 1 | Trade accounts receivables | 131 |  | 55.370 .350 .952 | 36.382.212.032 |
| 2 | Prepayment to suppliers | 132 |  | 8.662.942.929 | 14.224.667.338 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------ |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 28.043.333.124 | 5.191.546.553 |
| 6 | Provision for short-term doubtful debts | 139 |  | (5.751.899.528) | (5.609.085.307) |
| IV | Inventories | 140 |  | 82.623.041.068 | 103.496.021.602 |
| 1 | Invento-----s | 141 | V.-04 | 83.364.291.967 | 104.237.272.501 |
| 2 | Provision for devaluation of inventories | 149 |  | (741.250.899) | (741.250.899) |
| V | Other short-term assets | 150 |  | 3.606.048.687 | 7.968.708.531 |
| 1 | Short-term prepaid expenses | 151 |  | 448.001 .624 | -------------- |
| 2 | VAT deductible | 152 |  | 2.662 .070 | 4.582 .663 .512 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 10.444 .200 | 2.261.502.124 |
| 4 | Other short-term assets | 158 |  | 3.144.940.793 | 1.124.542.895 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 568.041.429.708 | 550.738 .871 .888 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 509.249.059.662 | 495.579.692.199 |
|  | Tangible fixed assets | 221 | V. 08 | 461.575.966.804 | 473.137.201.333 |
|  | - Historical cost | 222 |  | 1.555 .130 .908 .079 | 1.515.389.319.736 |
|  | - Accumulated depreciation | 223 |  | (1.093.554.941.275) | (1.042.252.118.403) |
| 2 | Finance leases fixed assets | 224 | V.---9 | ------------------ | ----------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
|  | Intangible fixed assets | 227 | V. 10 | 1.432.147.096 | 1.822.027.599 |
|  | - Historical cost | 228 |  | 3.626.842.143 | 3.626.842.143 |
|  | - Accumulated depreciation | 229 |  | (2.194.695.047) | (1.804.814.544) |


| 4 | Construction in progress | 230 | V. 11 | 46.240.945.762 | 20.620.463.267 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 33.570.326.920 | 34.535 .377 .440 |
| 1 | Investment in subsidiaries | 251 |  |  |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 6.890.578.022 | 5.630.628.542 |
| 3 | Other long-term investments | 258 | V. 13 | 39.014.658.333 | 41.239.658.333 |
| 4 |  | 259 |  | (12.334.909.435) | (12.334.909.435) |
| V | Other long-term assets | 260 |  | 25.222.043.126 | 20.623.802.249 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 25.222.043.126 | 20.623.802.249 |
| 2 | Deferred income tax assets | 262 | V. 21 | -------------- | -------------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 1.260.443.588.265 | 1.164.959.451.961 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 683.261.632.146 | 613.759.440.154 |
| I | Short-term liabilities | 310 |  | 467.776.128.666 | 383.988.836.364 |
| ------1 | Short-term borrowing | 311 | V. 15 | 79.827 .930 .119 | 52.005.268.236 |
| 2 | Trade accounts payable | 312 |  | 257.938.709.928 | 215.319 .650 .245 |
| 3 | Advances from customers | 313 |  | 19.835 .550 .080 | 42.609.080.570 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 11.825 .052 .948 | 36.751 .767 |
| 5 | Payable to employees | 315 |  | 44.069 .707 .217 | 27.350.313.949 |
| 6 | Payable expenses | 316 | V. 17 | 38.118.154.259 | 22.540 .466 .737 |
| 7 | Intercompany payable | 317 |  |  |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 |  | 319 | V.-18 | 7.599.782.393 | 11.887.375.643 |
| 10 | Provision for short-term liabilities | 320 |  | -5-------- | --- |
| 11 | Bonus and welfare fund | 323 |  | 8.561.241.722 | 12.239.929.217 |
| II | Long-term liabilities | 330 |  | 215.485.503.480 | 229.770.603.790 |
| ---1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 210.040.140.145 | 223.313 .233 .870 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | 5.445.363.335 | 6.457.369.920 |
| 9 | Scientific and Technological Development fund | 339 |  | ----------- | ----------- |
| B | OWNER'S EQUITY | 400 |  | 573.236.434.647 | 547.254.490.335 |
| I------ | Capital sources and funds | 410 | V. 22 | 573.231.402.647 | 547.254.490.335 |
| 1 | Paid-in capital | 411 |  | 415.512.960.000 | 415.512.960.000 |
| 2 | Capital surplus | 412 |  | (470.673.364) | (470.673.364) |
| 3 | Other capital of owner | 413 |  | 26.691.823.597 | 24.070.260.409 |
| 4 | Treasury stock | 414 |  | (11.173.978.888) | (11.173.978.888) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 29.630.317.295 | 29.630.317.295 |
| 8 | Financial reserve fund | 418 |  | 22.201.117.633 | 20.915.040.381 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 90.839.836.374 | 68.770.564.502 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | 5.032.000 | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | 5.032.000 | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 3.945.521.472 | 3.945.521.472 |
|  | TOTAL RESOURCES | 440 |  | 1.260.443.588.265 | 1.164.959.451.961 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 1.270.111.106.846 | 1.054.870.472.198 |
| 2. Deductions | 02 |  | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 1.270.111.106.846 | 1.054.870.472.198 |
| 4. Cost of sales | 11 | VI. 27 | 1.196.678.831.987 | 972.072.256.343 |
| 5. Gross profit (20=10-11) | 20 |  | 73.432.274.859 | 82.798.215.855 |
| 6. Financial income | 21 | VI. 26 | 25.075.597.402 | 14.399.155.999 |
| 7. Financial expenses | 22 | VI. 28 | 6.369.653.578 | 6.460.749.516 |
| - In which: Interest expense | 23 |  | 4.992.295.054 | 5.092.417.833 |
| 8. Selling expenses | 24 |  | 30.870.301.028 | 30.793.372.157 |
| 9. General \& administrative expenses | 25 |  | 20.143.769.835 | 22.792.376.610 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 41.124.147.820 | 37.150.873.571 |
| 11. Other income | 31 |  | 8.339.878.301 | 5.790.355.870 |
| 12. Other expenses | 32 |  | 10.596.215.631 | 1.005.133.158 |
| 13. Other profit (40=31-32) | 40 |  | (2.256.337.330) | 4.785.222.712 |
| 14. Profit or loss in joint venture | 45 |  | 1.259.949.480 | 217.596.483 |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 40.127.759.970 | 42.153.692.766 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 10.524.702.266 | 14.284.949.460 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | 7.849.321 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 29.603.057.704 | 27.860.893.985 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 29.603.057.704 | 27.860.893.985 |
| 19. EPS (VND/share) | 70 |  | 674 | 696 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


